



**Q.1 B State whether the following statements are True or False (any 10)**

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- 1 Planning is a process that includes defining goals, establishing strategy and  
developing plans to coordinate activities.
- 2 A manager who initiates and oversees new projects is performing the role of a leader.
- 3 The science that seeks to measure, explain and sometimes change the behaviour of  
humans and animals is called Anthropology
- 4 Employee engagement is a positive work- related attitude.
- 5 Job satisfaction measures the degree to which people identify psychologically with  
their job.
- 6 The loyalty response directs behaviour toward leaving the organization.
- 7 Under the Theory X, managers believe employees inherently dislike work and must  
therefore be directly or even coerced into performing it.
- 8 In Equity theory, an employee can select from one of the six referent comparisons.
- 9 Expectancy theory was given by Abraham Maslow.
- 10 Trait theories consider personal qualities and characteristics that differentiate leaders  
from non-leaders.
- 11 Fiedler described a leader who is primarily interested in productivity as relationship  
oriented
- 12 Charismatic leaders guide or motivate their followers in the direction of established  
goals by clarifying role and task requirements.

**Q.2 Answer and Two of the Following:**

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- Define Organizational Behavior. Illustrate the importance of interpersonal skills
- Describe the roles played by a manager as put forth by Mintzberg.
- Discuss how managers have to cope in a world of temporariness and deal with work place diversity

**Q.3 Answer and Two of the Following:**

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- Define attitude. Explain the relationship between the components of attitude.
- Name the major job related attitudes. Explain any two job related attitudes in detail
- Write a detailed note on the relationship between job satisfaction, job performance and organizational citizenship behavior.

- Q.4**      **Answer and Two of the Following:**      **15**
- a) Explain Maslow's hierarchy of needs theory along with its merits and demerits
  - b) Explain Herzberg's two factor theory.
  - c) Discuss in detail the concept of organizational justice in relation to Equity theory.
- Q.5**      **Answer and Two of the Following:**      **15**
- a) Explain the behavioral theories of leadership.
  - b) How can people be trained to become charismatic leaders? What is the dark side of charismatic leaders?
  - c) Explain the importance of mentoring in developing future leaders.
- Q.6**      **Write short notes on (any Four)**      **20**
- a) Creating a positive work environment
  - b) Job involvement
  - c) Management by Objectives
  - d) Expectancy theory
  - e) Trait theories of leadership
  - f) Transformational leadership

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Correction in 2C00155 - T.Y.B.Com Sem - V (Choice Based) / 23059 - Psychology of Human Behaviour at work Paper I  
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**English version:**

- Q.4) b) Discuss psycho analytic perspective in detail.  
c) Write detail note on values
- Q.5) a) What is emotion and mood?  
b) Describe affective event theory in detail.  
c) Write note on emotional intelligence and emotional regulation.
- Q.6) a) Moderating variables  
c) Personality attributes relevant to OB  
d) Perception  
f) Sources of emotion and mood

**Marathi Version**

प्र ४) ब) मनोविश्लेशनात्मक दृष्टीकोनाची चर्चा करा  
क) मूल्ये वर विस्तृत टिपा लिहा.

प्र ५) अ) भावना व मूड म्हणजे काय  
ब) भावनिक कार्य सिद्धांतांचे वर्णन करा  
क) भावनिक बुद्धिमत्ता व भावनिक नियमन यावर टिपा लिहा

प्र ६) अ) व्यवस्थापन कार्य व व्यवस्थापन भूमिका  
ब) नियंत्रित परिवर्तक  
ड) ob शी संबंधित व्यक्तिमत्त्व विशेषता  
इ) आकलन  
फ) भावना व मूडम चे स्रोत